

Vinod Jose, Co-Founder Callapina Capital

I invest in early stage Indian startups and founders via Callapina Capital.

I help entrepreneurs think through their growth strategy and vision.

I have 15y+ experience in international management consulting and technology in US, India, Europe, Africa and Middle East, working with private equity funds, corporates, sovereign wealth funds and family offices, largely in natural resources (mining & metals, water) and industrial goods sectors. Since 2012, I was part of the Singular Group, an international boutique consulting firm based in Switzerland. My expertise includes conducting asset due diligence (buy side and sell side), market studies, feasibility studies, business case, growth strategy, commercial excellence and go-to-market strategy.

In 2020, I joined Amane Advisors, the leading consulting and advisory firm focused on the global water sector. I am responsible for growing the North American business by delivery growth strategy and due diligence projects for strategic players in the water and wastewater sector.

I am an active investor in technology startups in India and US since 2013. As the co-founder of Konglo Ventures, an angel network with 70+ global investors, I have syndicated 7m\$+ in to 20+ portfolio investments and secured 5 successful exits (including 2 strategic divestments). I have led due diligence for ~100 companies in last 8 years and developed the operating model for startup investments including deal origination, valuation negotiation and transaction execution. I have developed a wide network in the Indian startup ecosystem that includes entrepreneurs, investors, subject matter experts, mentors, legal and tax advisors. In 2018, I diversified into real estate in Philadelphia and built a portfolio of positive cash flowing properties using the BRRR (Buy, Rehab, Rent, Refinance) strategy.

I hold a degree in Mechanical Engineering from National Institute of Technology, Calicut, India and MBA from European Business School, Germany. I started my career with Accenture and subsequently worked with SDI Management Consulting, Germany as well as 21Diamonds, a technology startup in Munich funded by Rocket Internet.